

**A RESOLUTION  
BY FINANCE/ EXECUTIVE COMMITTEE**

**07-*R*-1513**

**A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE STATE OF GEORGIA CONTRACT GS-35F-4984H WITH IBM, FOR THE PURCHASE OF HARDWARE AND SOFTWARE TO PROVIDE AN IBM TAPE LIBRARY TO INCREASE BACKUP CAPACITY, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED EIGHT THOUSAND THREE HUNDRED THIRTY FOUR DOLLARS AND SIXTY THREE CENTS (\$208,334.63); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER 2M01 (INTERNAL SERVICES FUND) 575001 (EQUIPMENT) E12001 (COMPUTER OPERATIONS); AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta ("City") Department of Information Technology ("Department") has undertaken a program to provide backup capacity to the City's servers to ensure protection against unexpected loss of data; and

**WHEREAS**, the Department desires to collaborate with IBM for hardware and software to establish a server farm which will provide an IBM Virtual Tape Library solution to increase the capacity of the City's data storage and recovery environment; and

**WHEREAS**, pursuant to Section 2-1606 of the City of Atlanta Code of Ordinances, the Chief Procurement Officer may procure supplies, services or construction items through contracts established by the purchasing division of the State where such contracts and contractors substantially meet the requirements of this Article; and

**WHEREAS**, the Chief Information Officer of the Department of Information Technology and the Chief Procurement Officer of the Department of Procurement recommend utilizing the State of Georgia Contract # GS-35F-4984H with IBM for the purchase hardware and software to establish a server farm that will provide an IBM Virtual Tape Library Solution.

**THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA HEREBY RESOLVES**, that the Mayor is authorized to enter into a cooperative purchasing agreement with IBM, utilizing the State of Georgia Contract # GS-35F-4984H to purchase hardware and software to establish a server farm that will provide an IBM Virtual Tape Library Solution, in an amount not to exceed Two Hundred Eight Thousand Three Hundred Thirty Four Dollars and Sixty Three Cents (\$208,334.63).

**BE IT FURTHER RESOLVED**, that all contracted work will be charged to and paid from Fund, Account and Center Number 2M01 (Internal Services Fund) 575001 (Equipment) E12001 (Computer Operations).

**BE IT FURTHER RESOLVED**, that the Chief Procurement Officer is directed to prepare the appropriate Agreement for execution by the Mayor.

**BE IT FINALLY RESOLVED**, that the Agreement will not become binding upon the City and the City will incur no obligation or liability under it until it has been approved by the City Attorney as to form, executed by the Mayor, attested to by the Municipal Clerk, and delivered to the contracting parties.

**Part II: Legislative White Paper:** (This portion of the Legislative Request Form will be shared with City Council members and staff)

**A. To be completed by Legislative Counsel:**

**Committee of Purview:** Finance/ Executive Committee

**Caption:** A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE STATE OF GEORGIA CONTRACT GS-35F-4984H WITH IBM, FOR THE PURCHASE OF HARDWARE AND SOFTWARE TO PROVIDE AN IBM TAPE LIBRARY TO INCREASE BACKUP CAPACITY, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED EIGHT THOUSAND THREE HUNDRED THIRTY FOUR DOLLARS AND SIXTY THREE CENTS (\$208,334.63); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER 2M01 (INTERNAL SERVICES FUND) 575001 (EQUIPMENT) E12001 (COMPUTER OPERATIONS); AND FOR OTHER PURPOSES..

**Council Meeting Date:** August 20, 2007

**Requesting Dept.:** Department of Information Technology

**B. To be completed by the department:**

**1. Please provide a summary of the purpose of this legislation (Justification Statement).**

The Department of Information Technology supports the technology needs of all City Departments, and is committed to quality customer service. To enhance user dependability by ensuring backups are maintained and service will not be interrupted the Department proposes to work in cooperation with IBM to accomplish the Server Consolidation project and deploy the required hardware and software. The purpose of this legislation is to authorize the execution of an agreement with IBM to increase the capacity of the City of Atlanta's Data Storage and Recovery environment.

**2. Please provide background information regarding this legislation.**

The City of Atlanta's server farm has experienced tremendous growth over the past 18 months. Currently the City has the capacity to backup about 50% of the servers that are a part of the server farm. Once the Server Consolidation Project is completed we will see a reduction of the servers requiring backups due to the redundancies, static data, and the loss of OS Level Continuous data Protection Agents.

**3. If Applicable/Known:**

- (a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**
- (b) **Source Selection:** N/A
- (c) **Bids/Proposals Due:** N/A
- (d) **Invitations Issued:** N/A
- (e) **Number of Bids:** N/A
- (f) **Proposals Received:** N/A
- (g) **Bidders/Proponents:** N/A
- (h) **Term of Contract:** N/A

**4. Fund Account Center:** 2M01 575001 E12001

**5. Source of Funds:** *Example: Local Assistance Grant* General fund appropriations in the 2007 Budget

**6. Fiscal Impact:** Purchase of these furnishings will result in an expenditure in the amount of \$208,334.63 from Fund/Account/Center 2M01 575001 E12001.

**7. Method of Cost Recovery:** N/A

**This Legislative Request Form Was Prepared By:** Mike Loeser

International Business Machines Corporation

**IBM**  
4111 Northside Parkway  
Atlanta, GA 30327

May 17, 2007

Mr. Mark Campbell  
City of Atlanta  
Department of Information Technology  
55 Trinity Avenue SW  
Atlanta, GA 30303

Dear Mr. Campbell:

Thank you for providing IBM the opportunity to propose infrastructure solutions to meet technical and business requirements of City of Atlanta. Per recent discussions with City of Atlanta Department of Information Technology, IBM has developed our offer to provide an IBM Virtual Tape Library (VTL) solution to assist and facilitate the City of Atlanta's Data Storage and Recovery environment. IBM believes we are uniquely positioned to serve as the partner for the City of Atlanta by offering a complete and competitive solution, as well as possessing a proven track record delivering on our commitments, meeting project timeline and budget.

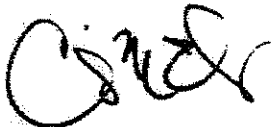
IBM presents this proposal leveraging IBM's Schedule with the U.S. General Services Administration (Schedule 70, Contract Number GS35F-4984H). Contract Terms, Conditions, and Pricing can be viewed via: <http://www-1.ibm.com/gold/portal/servlet/gold/gsa/Welcome>

#### Financial Summary

Item	Description	List Price	City of Atlanta Price
IBM TS7520	IBM Virtual Tape Library	\$ 192,503.00	\$ 99,989.85
IBM 2109-M14MES	Adding 2 x 32-Port (4Gbps) Blades to Director	\$ 141,440.00	\$ 65,882.08
Media	IBM LTO3 Cartridges	\$ 18,430.00	\$ 10,323.57
Maintenance	24x7x4 Maintenance Coverage for 36 Months	\$ 22,939.13	\$ 22,939.13
Professional Services	Implementation Services for TS7520 VTL (Fixed-Price SOW)	\$ 9,200.00	\$ 9,200.00
Total		\$ 384,512.13	\$ 208,334.63

Thank you for the opportunity to partner with the City of Atlanta in your efforts to transform City of Atlanta's IT Infrastructure and Operations. Please do not hesitate to call or write I can be of any assistance, my direct line is 404.487.2161. Thank you.

Sincerely yours,



Christopher M. McElrath  
IBM Client Executive  
Georgia Local Government

Current mode: Modify

Showing 1 - 1 of 1

Change ID	Priority	Status	Category	Type	Item
CHG2896	High	Assigned	Servers	Upgrade	DNS Server

## Department of Information Technology - Service Request System

## Modify Service Request Ticket

Summary*	Servers			Status*
Description*	Servers			Pending
Category*	Servers	▼ Change ID*	CHG2896	
Type*	Upgrade	▼ Priority*	High	
Item*	DNS Server	▼ Change Type	Change	
Business Justification*	Department Strategic Need			CIO Approval

\* astericks indicate a required field

General	Purchase Request Info	Activity	Assessment	Tasks	SLAs	Related Items	Attachments
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## Requester Information

Login\* klane  
Name\* Kathleen Lane  
Phone\* 404.335.1983

Profile

## Location

Scope\* Department  
Department Information Technology  
Bureau / Div Systems and Programmin

## Submitter Info

Submitted By vth  
Full Name  
Submitter Phone

server backup 21207900

SHIP-TO CODE 55

CENTER

DATE NEEDED:

DATE \_\_\_\_\_

## TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: W. LaneContact Number: 330-1983Originating Department: Department of Information TechnologyCommittee(s) of Purview: Finance/ Executive CommitteeChief of Staff Deadline: July 9, 2007Anticipated Committee Meeting Date(s): July 31- August 1, 2007Anticipated Full Council Date: August 20, 2007Legislative Counsel's Signature: SD BrallCommissioner Signature: Alvin Harris

Chief Procurement Officer Signature: \_\_\_\_\_

**CAPTION**

A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE STATE OF GEORGIA CONTRACT GS-35F-4984H WITH IBM, FOR THE PURCHASE OF HARDWARE AND SOFTWARE TO PROVIDE AN IBM TAPE LIBRARY TO INCREASE BACKUP CAPACITY, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED EIGHT THOUSAND THREE HUNDRED THIRTY FOUR DOLLARS AND SIXTY THREE CENTS (\$208,334.63); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER 2M01 (INTERNAL SERVICES FUND) 575001 (EQUIPMENT) E12001 (COMPUTER OPERATIONS); AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any): \$208,334.63

Mayor's Staff Only

Received by CPO: \_\_\_\_\_ Received by LC from CPO: \_\_\_\_\_  
(date) (date)Received by Mayor's Office: 7/13/07 W.L. Reviewed by: [Signature]  
(date) (date)Submitted to Council: \_\_\_\_\_  
(date)